

2019 Automotive Industry Sales Report

The US Auto Industry rallied in Quarter 4 of 2019 to exceed 17 million sales for the fifth year in a row.

USA Vehicle Sales by Quarter

2019 Major Automotive Brands | Light-Duty Car Sales Data



2019 Top 6	USA Rank	Q1	Q2	Q3	Q4	2019 YTD
General Motors	1	664,992	744,255	735,790	734,587	2,879,624
Ford Motor Co	2	583,121	649,022	575,441	599,348	2,406,932
Toyota	3	543,886	608,101	627,341	607,299	2,386,627
FCA Jeep Chrysler	4	498,599	598,245	564,387	543,986	2,205,217
Honda	5	369,833	407,375	429,036	401,630	1,607,874
Nissan Alliance	6	408,101	380,143	351,717	329,502	1,469,463
Other Leaders						
Hyundai Kia	7	288,407	359,797	336,910	342,633	1,327,747
Subaru	8	156,755	182,778	185,838	174,773	700,144
Volkswagen Group	9	148,985	167,359	165,380	168,823	650,547
BMW	10	82,808	91,138	86,234	101,129	361,309
Mercedes-Benz	11	78,894	80,283	93,935	104,310	357,422
Mazda	12	70,855	67,732	69,624	70,400	278,611
Tesla	13	46,844	36,367	42,075	53,996	179,242
Jaguar Land Rover	14	35,256	27,253	26,537	36,848	125,894
Volvo	15	22,074	28,063	27,172	31,016	108,325
Top 6 Total		3,068,532	3,387,141	3,283,712	3,216,352	12,955,737
Other Total		884,034	1,004,403	991,630	1,209,174	4,089,241
2019 Grand Total		3,952,566	4,391,544	4,275,342	4,425,526	17,044,978

Previous Reports: [2018](#) [2017](#) [2016](#)

Global Automotive Industry Snapshot

Data in Millions of Vehicles Sold

Region	2015	2016	2017	2018	2019	2015 - 2019
China	20.01	23.57	24.28	23.75	21.85	113.46
Europe	13.20	13.97	14.39	14.29	14.02	69.87
US	17.70	17.50	17.23	17.18	17.05	86.66
Top 3 Total	50.61	55.04	55.90	55.22	52.92	270 Million

Source: F&I Tools | <https://www.factorywarrantylist.com/sales-report.html>