

# 2020

REPORT 34

## Car Sales by Country

R34

F&I Tools  
Automotive Industry  
Sales Data by Country

[factorywarrantylist.com](http://factorywarrantylist.com)

F&I Tools

| Rank | Country | Cars Sold  | ↑%   | Top Brands  |
|------|---------|------------|------|---|
| 1    | China   | 19,290,137 | ↓7%  | VW 2,609,325<br>Honda 1,638,749<br>Toyota 1,537,723   |
| 2    | USA     | 14,599,190 | ↓14% | Ford 1,929,364<br>Toyota 1,837,392<br>Chevy 1,740,915 |
| 3    | Japan   | 4,598,607  | ↓12% | Toyota 1,454,577<br>Suzuki 930,847<br>Honda 619,202   |
| 4    | Germany | 2,917,435  | ↓19% | VW 525,631<br>Mercedes 303,180<br>BMW 240,972         |
| 5    | India   | 2,472,820  | ↓17% | Suzuki 1,213,406<br>Hyundai 423,655<br>Tata 169,894   |
| 6    | Brazil  | 1,954,871  | ↓26% | Chevy 338,524<br>VW 327,655<br>Fiat 321,733           |
| 7    | S Korea | 1,874,629  | ↑6%  | Hyundai 671,218<br>Kia 553,731<br>Genesis 108,728     |
| 8    | Canada  | 1,656,739  | ↓14% | Ford 232,188<br>Toyota 196,873<br>Honda 146,370       |
| 9    | France  | 1,650,221  | ↓25% | Renault 315,188<br>Peugeot 302,134<br>Citroen 163,428 |
| 10   | UK      | 1,631,077  | ↓30% | Ford 153,344<br>VW 148,415<br>BMW 114,936             |

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|------|--------------|-----------|------|--|
| 11   | Russia       | 1,598,854 | ↓10% | Lada 343,842<br>Kia 201,772<br>Hyundai 164,533     |
| 12   | Italy        | 1,381,457 | ↓28% | Fiat 211,375<br>VW 128,177<br>Ford 89,703          |
| 13   | Mexico       | 949,203   | ↓28% | Nissan 194,533<br>Chevy 142,276<br>VW 99,879       |
| 14   | Australia    | 916,994   | ↓14% | Toyota 204,835<br>Mazda 85,707<br>Hyundai 64,826   |
| 15   | Spain        | 858,012   | ↓32% | Seat 68,640<br>VW 66,998<br>Peugeot 65,975         |
| 16   | Thailand     | 792,144   | ↓21% | Toyota 243,784<br>Isuzu 181,284<br>Honda 93,365    |
| 17   | Iran         | 786,410   | ↑1%  | Saipa 394,528<br>Peugeot 219,475<br>Khodro 93,064  |
| 18   | Turkey       | 772,789   | ↑58% | Fiat 137,358<br>Renault 101,540<br>Ford 92,524     |
| 19   | Indonesia    | 582,294   | ↓46% | Toyota 182,711<br>Diahatsu 100,017<br>Honda 79,461 |
| 20   | Saudi Arabia | 469,598   | ↓14% | Toyota 125,975<br>Hyundai 95,433<br>Nissan 37,539  |

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The top 5 world's largest automotive countries dropped 14% in year-over-year sales in 2020.

The pandemic hit some countries harder than others, and Western Europe had some of the largest declines with auto sales dropping 30% in many regions.

Korea was up 6% driven by the success of new luxury brand, Genesis, and vehicle sales in Korea jumped in global rank from #12 in 2019 to #7 in 2020.

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**Source:** [www.factorywarrantylist.com/car-sales-by-country.html](http://www.factorywarrantylist.com/car-sales-by-country.html)